

Sawmill Refresh

Customer Pain:

The client came to us to have their existing cylinders repaired and brought back up to a usable condition. After reviewing their request, our team found that the existing cylinders would need to be heavily modified, which would mean new rods, barrels, valve blocks, etc. Knowing how much this would cost, we quoted them both the rebuilt cylinders and a more cost-effective brand-new solution. After some deliberation, they chose a new solution over the rebuild.

Solution:

Our team supplied them with all new cylinders for the top of a bin sorter system. The most important aspect of this project ensuring the new solution would be far more cost-effective in the long run. Additionally, we were able to help the client identify that they needed to increase the length of their bin cylinders. Providing them with the completed units for their installation needs.

Results:

We were able to assist the client in finding the most economical solution for their problem. Additionally, we helped them determine a means by which they could increase their efficiency by a significant percentage. Thus, our client saw a significant increase in efficiency and saved financially.

Coquitlam

604.777.4247
sales@skeans.com

Kamloops

250.828.2344
sekam@skeans.com

Prince George

250.564.2201
sepg@skeans.com

Edmonton

780.463.8400
seal@skeans.com

Calgary

403.279.6644
secal@skeans.com

Saskatoon

306.651.3366
sesk@skeans.com

Winnipeg

204.633.9699
sewin@skeans.com